



## NEW EUROPE GRI 2007 Istanbul Nov 26-27

The Ritz Carlton, Istanbul  
Suzer Plaza, Elmadag, Askerocagi Cad. No: 15 34367 Sisli

### HOTEL VENUE

Please book directly with the venue. Lodging costs are not included in conference fees. Please note, there is limited room availability under GRI rate.

### THE RITZ-CARLTON, ISTANBUL ELMADAG

Reservations: Tel + (90) 212 334 4444 Fax +(90) 212 334 44 64  
Email: onur.kademoglu@ritzcarlton.com

Alternatively download hotel reservation from the GRI web site  
<http://www.mygri.com/NE07ReservationForm.pdf>  
and fax or email directly to the Ritz Carlton.

### VISA INFORMATION

Please note that a visa may be required to enter Turkey for the event. A formal letter of confirmation can be arranged to assist with the visa application upon request. Please contact [katharina.balassa@globalrealstate.org](mailto:katharina.balassa@globalrealstate.org) for further details.

### BADGES

Delegates must wear badges at all times.  
Admission will regrettably not be possible otherwise.

### TERMS AND CONDITIONS

**Payment** is required by return. Delegate fee must be paid in full prior to conference or admission is regrettably not possible.

**Confirmation** will be sent on receipt of payment. If you have not received confirmation within 14 days of registration, please contact us to confirm your booking.

**Cancellation** and transfer to colleagues must be in writing. Transfer to colleagues is possible at any time. 90% refund will apply if cancellation notice is received by 5 October 2007. We regret no refunds are possible for cancellations received thereafter.

### ONSITE CASH REGISTRATIONS

Onsite registrations paid in cash will be charged 10% more than the otherwise applicable fee.

### (1) CHECK

Check and methods of payment other than credit cards incur an additional €75 charge. Pay "GRI". Mail check and registration form to:  
**GRI, 1379 High Road, London N20 9LP, UK**

### (2) GROUP RATE

Group rate is per person.  
Applies to groups of 3 or more participants.  
Need not be from the same company.  
Please note that registration fee reductions are not cumulative.

**Group rate - 3 or more, save €200 each**

### FOR DISCUSSION (CO-)CHAIRS AND MEMBERS ONLY:

Please email before October 15 to: [katharina.balassa@globalrealstate.org](mailto:katharina.balassa@globalrealstate.org)



### PLEASE PROVIDE:

1. COMPANY SPECIALTY - maximum 16 words:

- Investors/lenders: criteria (type • where • amount range • existing vs development...)

#### Example:

*"office, hotels, bulk sales • Germany, CEE, China • US\$100-500 million • existing or development • major metros only"*

- Developers: product specialty (type • where • size range • existing v development...)
- Other: describe specialty bullet point style

2. COLOR PORTRAIT PHOTO: **HIGH RESOLUTION .JPG**

3. LOGO: COLOR • B/W • INVERSE (.EPS FORMAT)

4. PERSONAL BIOGRAPHY + DIVISION'S PROFILE

- 100 words maximum total, in 1 or 2 languages [adjust pro-rata if other language takes less space (e.g. Mandarin - 2 to 1) or more].
- Division's profile: division's specific activity (more relevant & useful than company's overall)

**Early registration - Save €100 prior to October 12**

## GRI ANNUAL MEMBERSHIP

### INDIVIDUAL MEMBERSHIP

- GRI Members as of December 31 are listed in the GRI Yearbook of the subsequent year, published in March.
- GRI Members benefit from reduced Member rates when registering to attend GRI Meetings.
- Starting date of membership is the 1st day of the quarter in which registration is made. It can be requested to start the next quarter.
- Cancellation: Expiring memberships self-cancel automatically if not renewed. There is no mid-year cancellation mechanism.
- Complete list of membership benefits available on request.

### CORPORATE MEMBERSHIP

- Please contact Henri Alster, Chairman, GRI - [henri.alster@globalrealstate.org](mailto:henri.alster@globalrealstate.org)

INDUSTRY PARTNER

**mipimasia**  
A Reed MIDEM quality event

28-30 November 2007 Hong Kong

[WWW.MIPIM.COM](http://WWW.MIPIM.COM)

MR/MRS/DR	FIRST	INITIALS	LAST	(III/JR/...)	NICK-/BADGE NAME
POSITION					
DIRECT TEL			EMAIL		
FAX			COMPANY		
ASSISTANT		TEL	EMAIL		
ADDRESS					
CITY	STATE	POSTCODE	COUNTRY		
DIVISION'S WEB ADDRESS (EX: WWW.COMPANY.EXT/DIVISION...)					

- |   |   |   |
|---|---|---|
| <input type="checkbox"/> INVESTOR                     | <input type="checkbox"/> CORPORATE (User)         | <input type="checkbox"/> ECONOMIC DEVELOPMENT                           |
| <input type="checkbox"/> PENSION (Investor)           | <input type="checkbox"/> AGENT (Surveyor)         | <input type="checkbox"/> ACADEMIC (Think Tank)                          |
| <input type="checkbox"/> PROPERTY COMPANY (Developer) | <input type="checkbox"/> ADVISOR (Accountant/Tax) | <input type="checkbox"/> MEDIA  |
| <input type="checkbox"/> INFRASTRUCTURE COMPANY       | <input type="checkbox"/> LAWYER                   | <input type="checkbox"/> TRADE (Group/Exhibit/<br>Conference Organiser) |
| <input type="checkbox"/> LENDER                       | <input type="checkbox"/> A&E (Architect/Engineer) | <input type="checkbox"/> OTHER _____                                    |
| <input type="checkbox"/> HOTEL (Company)              | <input type="checkbox"/> TITLE (COMPANY)          |   |
| <input type="checkbox"/> INVESTMENT BANK              | <input type="checkbox"/> GOVERNMENT (Officials)   |   |

**PAYMENT DETAILS** *A receipt will be returned.*

PLEASE TICK  VISA  MASTERCARD  AMEX  CHECK (+€75)<sup>(1)</sup>

CARD NUMBER \_\_\_\_\_

NAME ON CARD \_\_\_\_\_

EXPIRY \_\_\_\_\_ SIGNATURE \_\_\_\_\_

CREDIT CARD BILLING ADDRESS, if different from above (important, please provide)

STREET ADDRESS \_\_\_\_\_

CITY \_\_\_\_\_ STATE/COUNTRY \_\_\_\_\_ POSTCODE \_\_\_\_\_

### RESERVE YOUR SPACE: Sign up for group discussions

- CEE - is the new frontier further east?
- LOCAL PARTNERS OR DIY - how to invest in turkey?
- BUSINESS IN RUSSIA - who helps to solve the puzzle?
- INVESTING IN ROMANIA - today or tomorrow?
- FINANCING IN SEE - are risks properly priced?
- FROM WEST TO EAST - the new commercial formats?
- GOING EAST - where are tomorrows opportunities?
- BALTICS - searching for a hidden gem?
- REGENERATING CITIES - pitfalls or opportunities?
- CEE INVESTORS - is russia the new hype?
- PROPERTY IN TURKEY - different to manage?
- RISKS IN REAL ESTATE - myths and reality in cee
- PRICE PUBBLE IN TURKEY - still worth it?
- FINANCING IN EASTERN EUROPE - how much is the premium?
- ASSET MANAGEMENT - how much can it boost returns?
- SHOPPING CENTERS IN CEE - where next?
- FOREIGNERS IN TURKEY - developing, investing or just watching?
- MOVING EAST - will there be a boundary for investors?
- HOUSING FUTURES - new communities for new russia?
- REAL ESTATE IN TURKEY - on its way to maturity?
- CEE INVESTMENT OUTLOOK - yields or strategic opportunity?
- RISING INTEREST RATES - is debt financing the best option?
- NEW EUROPE - challenges in tax planning
- FROM THE BAZAAR TO KANYON - what have we learnt?
- ROMANIAN REAL ESTATE - moving too fast?
- INVESTING IN CEE - does value come from deal sourcing?
- OCCUPIERS DEMAND - what sectors face growthlimits?
- LOGISTICS IN ROMANIA - by land or by sea?
- MIXED USE IN TURKEY - short boom or long-term solution?
- PROPERTY IN BELGRADE - overlooked or little to see?
- LOGISTICS IN TURKEY, RUSSIA AND CEE - what's ahead?
- DEVELOPMENT IN CEE/SEE - what deals come next?
- HOLIDAY HOMES IN TURKEY - next eldorado for developers?
- CEE/SEE - where have all the yields gone?
- EXECUTIVE LIVING IN ISTANBUL- leading the way?
- POLAND - what strategy in a maturing market?

### Sign-up for group discussions

Group discussions run concurrently for 75 minutes each, in successive series of 6 to 7 at a time. Prior sign-up is required for participation. While the GRI is committed to trying to satisfy sign-up requests, it regrettably cannot guarantee availability. Please tick (✓).

### New Europe GRI 07 Istanbul Nov 26-27

	Single Non Member	Group <sup>(2)</sup> Non Member	Discussion Chair or GRI Member
<b>Until October 12</b>	<input type="checkbox"/> €2,475	<input type="checkbox"/> €2,275	<input type="checkbox"/> €1,875
<b>After October 12</b>	<input type="checkbox"/> €2,575	<input type="checkbox"/> €2,375	<input type="checkbox"/> €1,975
<sup>(1)</sup> Fee for payment methods other than credit card			<input type="checkbox"/> €75
Optional registration additions - see previous page			
<sup>(3)</sup> Project or Company profile page in program Book			<input type="checkbox"/> €3,850

### GRI Annual Individual Membership

(optional)

€ \_\_\_\_\_

#### Regular

€1,800

#### Discussion co-Chair\*\*

€600

\*\* Membership for confirmed and Event Fees-paying Discussion (co-)Chairs only.

Membership benefits include reduced rates at GRI events, prominent profiling in annual GRI Directory and more.